

**From:** Mike's Locksmith <mike@mikes-locksmith.com>

**Subject:** There comes a time when autumn asks...

**Preheader:** Because small things make a world of difference

**Reply:** mike@mikes-locksmith.com

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It's always the little things that make a difference.



## Picks and Tips from Mike the Locksmith

### From the World of Mike-the-Locksmith

...What have you been doing all summer? (unknown)

Cooler days and autumn are just around the corner.

Me, I'm looking forward to the changing of leaves, walks in the forest with the family and the dogs and hot stew upon my return home.

And, this quote never gets old for me:  
No one is useless in this world who lightens the burden of it to anyone else. - Charles Dickens



As always, with every purchase from Mike's Locksmith, you are making a tremendous difference. Together, we can help others, less advantaged.

**B1G1 - Business for Good.** [Visit the website here.](#)

In this issue: "Meet Some Famous Locksmiths" and "Find a Great Agent".

Be sure to read below about the charity that I've designated for the month of September. And, once again, many thanks for your business and your referrals. .

Mike-the-Locksmith



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Innovators in Locking Systems

## Meet Some Famous Locksmiths

Throughout history, there have been several locksmiths that left their mark. Their innovations made a lasting impression, creating locks that we still use today. Let's go through some of them and see what made them famous. [Here's a related article](#)

### **Robert Barron**

In 1778, Robert Barron, an Englishman, patented something called the double-acting tumbler lock, the first considerable improvement in lock security.

### **Joseph Bramah**

[Joseph Bramah](#) patented the Bramah lock in 1784. For 67 years no one was able to break it. Then in 1851 Alfred Charles Hobbs, an American locksmith, managed to pick the lock, though it took more than 50 hours.

### **Jeremiah Chubb**

[The Chubb detector lock](#) was patented in 1818. This lock was a tumbler lock with a twist. When tampered with, either by someone picking it or using the wrong key, this lock automatically jams. Once jammed the only way to open the lock by using the original key or a special one and turning it a certain way. He won an award from the government for creating an unbreakable lock. Interestingly enough, the first person to manage to pick it was also Alfred Charles Hobbs in 1851

### **James Sargent**

[James Sargent](#), an American, created the Sargent's Magnetic Bank Lock, time lock, and time-delay combination lock, the latter two still used in banks

today. The Magnetic Bank Lock in 1857 was a combination lock with a changeable key. The time lock was set to a clock and could only be open at certain times in the day. The time-delay combination lock worked by entering the combination and then waiting a certain amount of time before being able to open the lock.

### **Samuel Segal**

[Segal](#), a New York City Police Officer who saw a need to protect residents from thieves "Jimmying" or spreading the door frame to gain entry created jimmy-proof locks in 1916 by taking example of hinges. Instead of a horizontal deadbolt, he used vertical deadbolts because he noticed that burglars did not force hinges, only locks.

### **Harry Soref**

Padlocks and combination locks look the way they do today because of [Harry Soref](#). Harry Soref founded the Master Lock Company in 1921 and patented an improved padlock in 1924 with a patent lock casing constructed out of laminated steel. He also founded the Master Lock Company, still running today.

### **Linus Yale, Sr.**

In 1848, [Linus Yale, Sr.](#) invented a version of the pin tumbler lock.

**Linus Yale, Jr.** improved upon his father's lock in 1861, using a smaller, flat key with serrated edges that is the basis of modern pin-tumbler locks. [Linus Yale, Jr.](#) developed the modern combination lock in 1862. He revolutionized locks for banks by creating the Yale Bank lock which was impossible to be blown open by gunpowder, virtually impossible to pick, had changing combinations. Yale, Jr. also improved the material used in making safes and vaults, eliminating the option of physically breaking the safes open

**Malki "Mike" David** In 2012, after having worked for other companies with unscrupulous practices, Mike decided to better build a company and Mike's Locksmith was launched. You see, at Mike's Locksmith, we believe in treating other as we ourselves wish to be treated. We believe in honesty, integrity and compassion. We believe in making a difference in our community and in the greater world. We offer free estimates and assessments, and upfront pricing because we hate surprises as much as you do.



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## Technology Strengthens Need For Agents

### Special Real Estate Report Find a Great Agent

As technology grows in the housing industry, so does the need for real estate agents, with the two working in conjunction with each other rather than against each other, Chris Heller, CEO of Keller Williams, explained in an interview after an earnings release. "Even with more technology and a stronger market, we are seeing fewer people doing it on their own," Heller said. "Buyers and sellers still need advice and interpretation of the data

that is available to them, and they still need that expert guiding them through the transaction."

Due to the emergence of technology, the role of a real estate agent changed, but definitely is not going away. The National Association of Realtors® noted in a survey last year that even though the Internet is a top source of where Millennials found their home, they still used an agent to purchase their home. And for those potential buyers unsure of whether they would use a real estate agent or not, Heller said his advice to the industry would be, regardless of whether it's his sister or a stranger, "find a great agent to help you. A great agent will save you more time and energy than they could possibly cost you."

Source: HousingWire



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## September Charity: Provide Boots to Insulate a Child from Winter

Provide a pair of boots as a gift of survival for a day. Imagine the chilling winds of winter prickling the bare body of a child

along the streets of Ukraine. Insulation in the life-threatening cold in winters as low as  $-40^{\circ}\text{C}$  is crucial.

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